



Mr. Jay Easterling
Office of Contracts and Acquisitions
Ohio Department of Job and Family Services
30 E. Broad Street, 31st Floor
Columbus, OH 43215

AETNA BETTER HEALTH[®] OF OHIO

August 10, 2012

Via Email to jay.easterling@jfs.ohio.gov and hand delivery

Dear Mr. Easterling:

In response to your letter dated August 8, 2012, I write this letter on behalf of Aetna Better Health of Ohio (Aetna) to provide the information and documents you requested.

Aetna understands that CareSource filed a protest against Aetna claiming that Aetna should not be given credit for information Aetna reported related to the Mercy Care Plan in Arizona and the Maryland Physicians Care Plan. As Aetna's RFA response states, the experience Aetna reported reflects the experience of Aetna and its corporate family members. Specifically, in connection with Appendices B through F, the information reported by Aetna concerning the Mercy Care and Maryland Physician Care plans reflects the experience of Schaller Anderson, LLC, which is listed on Aetna's Corporate Family and Relationship Organizational Chart as the corporate family member which administers the Mercy Care and the Maryland Physicians Care plans pursuant to plan management services agreements. In these two states, Schaller Anderson, LLC manages and administers all of the services and operations of these plans in a turnkey fashion. The allegations asserted by CareSource are unfounded because the experience being reported is that of Schaller Anderson, LLC, which is an Aetna corporate family member.

Notwithstanding that Aetna has already provided to ODJFS and its attorneys the written instruments documenting the relationship between Schaller Anderson, LLC and both Mercy Care and Maryland Physicians Care plans, we are providing them again herewith.

Aetna looks forward to working with ODJFS to serve the healthcare needs of Ohioans.

Sincerely,

A handwritten signature in black ink that reads "Jason Smith". The signature is written in a cursive, flowing style.

Jason Smith
Senior Business Development Executive